

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR 2016

| INDUSTRY | NAICS | UNITS | CALENDAR YEAR 2016 |
|--|------------------------|---------------|------------------------|
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>4,759</u> | <u>\$3,947,041,344</u> |
| CROP & ANIMAL PRODUCTION | 111,112 | 2,061 | 1,301,818,549 |
| FORESTRY & LOGGING | 113 | 1,074 | 1,686,970,174 |
| FISHING & HUNTING | 114 | 309 | 269,017,950 |
| AG & FORESTRY SUPPORT ACTIVITIES | 115 | 1,315 | 689,234,671 |
| <u>MINING</u> | <u>21</u> | <u>192</u> | <u>559,424,844</u> |
| SAND & GRAVEL, QUARRYING | 2123 | 127 | 377,738,744 |
| OTHER EXTRACTION AND SUPPORT ACTIVITIES | 211, 2121, 2122, 213 | 65 | 181,686,100 |
| <u>UTILITIES</u> | <u>22</u> | <u>841</u> | <u>14,102,646,539</u> |
| HYDROELECTRIC POWER GENERATION | 221111 | 19 | 1,475,324,108 |
| ALTERNATIVE POWER GENERATION | 221114-221117 | 22 | 185,716,975 |
| OTHER ELECTRIC POWER GENERATION | 221112, 221113, 221118 | 6 | 700,128,705 |
| ELECTRIC POWER TRANSMISSION & DISTRIBUTION | 221121, 221122 | 58 | 7,354,476,356 |
| NATURAL GAS DISTRIBUTION | 2212 | 13 | 611,050,478 |
| WATER & SEWER | 2213 | 723 | 3,775,949,917 |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>49,030</u> | <u>54,889,150,221</u> |
| RESIDENTIAL BUILDING & REMODELING | 2361 | 17,396 | 8,837,759,049 |
| NONRESIDENTIAL BUILDING | 2362 | 1,241 | 14,099,303,873 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 1,375 | 5,823,388,700 |
| SPECIAL TRADE CONTRACTORS | 238 | 29,018 | 26,128,698,599 |
| ELECTRICAL | 23821 | 3,290 | 5,297,293,859 |
| PLUMBING & HEATING | 23822 | 3,320 | 4,878,848,631 |
| PAINTING | 23832 | 3,661 | 964,635,151 |
| MASONRY/DRYWALL | 23814, 23831 | 1,811 | 1,536,880,662 |
| ROOFING | 23816 | 1,077 | 1,241,641,134 |
| OTHER CONTRACTORS | 238 not listed above | 15,859 | 12,209,399,162 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>16,072</u> | <u>173,604,915,447</u> |
| FOOD PRODUCTS | 311 | 1,483 | 17,400,771,190 |
| MILLING OF GRAINS | 3112 | 34 | 868,565,741 |
| FRUITS & VEGETABLES | 3114 | 135 | 3,738,484,316 |
| DAIRY PRODUCTS | 3115 | 45 | 2,309,248,590 |
| MEAT PRODUCTS | 3116 | 114 | 2,269,609,726 |
| SEAFOOD PRODUCTS | 3117 | 63 | 2,944,140,427 |
| BAKERY PRODUCTS | 3118 | 647 | 1,892,112,166 |
| OTHER FOOD ITEMS | 3111, 3113, 3119 | 445 | 3,378,610,224 |
| BEVERAGES | 312 | 1,249 | 2,688,048,497 |
| TEXTILES | 313,314 | 779 | 796,114,745 |
| APPAREL | 315 | 497 | 195,487,838 |
| LEATHER & ALLIED PRODUCTS | 316 | 112 | 138,560,972 |
| LUMBER & WOOD PRODUCTS | 321 | 772 | 8,470,953,474 |
| SAWMILLS | 3211 | 121 | 3,232,486,021 |
| PLYWOOD & TRUSSES | 3212 | 59 | 1,293,432,542 |
| MILLWORK, WINDOWS, WOOD PRODUCTS | 3219 | 592 | 3,945,034,911 |
| PAPER PRODUCTS | 322 | 130 | 6,567,310,735 |
| PULP & PAPER MILLS | 3221 | 37 | 4,820,222,718 |
| OTHER PAPER PRODUCTS | 3222 | 93 | 1,747,088,017 |
| COMMERCIAL PRINTING | 323 | 1,083 | 1,184,504,524 |
| PETROLEUM & COAL PRODUCTS | 324 | 40 | 16,634,503,345 |
| PETROLEUM REFINING | 32411 | 15 | 15,841,082,644 |
| ASPHALT/PETROLEUM/COAL PRODUCTS | 32412, 32419 | 25 | 793,420,701 |
| CHEMICALS | 325 | 928 | 7,812,299,466 |
| CHEMICALS, PESTICIDES & FERTILIZERS | 3251, 3253 | 113 | 3,054,790,148 |
| PHARMACEUTICALS | 3254 | 452 | 1,527,255,060 |
| RESIN, SYNTHETIC FIBERS & FILAMENTS | 3252 | 34 | 1,442,460,062 |
| PAINT, COATING & ADHESIVES | 3255 | 36 | 133,433,863 |
| SOAP, CLEANING COMPOUND & TOILETRIES | 3256 | 198 | 866,655,153 |
| OTHER CHEMICAL PRODUCTS | 3259 | 95 | 787,705,180 |
| PLASTICS & RUBBER PRODUCTS | 326 | 289 | 3,296,430,027 |
| NONMETALLIC MINERALS | 327 | 529 | 2,985,763,336 |
| PRIMARY METALS | 331 | 159 | 2,341,869,359 |
| IRON & STEEL MILLS | 3311, 3312 | 72 | 875,404,482 |
| ALUMINUM SMELTING | 3313 | 23 | 683,484,763 |
| OTHER NONFERROUS METALS | 3314 | 20 | 166,403,606 |
| FOUNDRIES | 3315 | 44 | 616,576,508 |

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| FABRICATED METAL PRODUCTS | 332 | 1,752 | 6,073,260,119 |
| MACHINERY | 333 | 906 | 6,258,340,618 |
| FARM & CONSTRUCTION IMPLEMENTS | 3331 | 100 | 502,960,614 |
| INDUSTRIAL MACHINERY | 3332 | 176 | 1,249,727,579 |
| COMMERCIAL & OTHER EQUIPMENT | 3333-3336 & 3339 | 630 | 4,505,652,425 |
| COMPUTERS & ELECTRONICS | 334 | 702 | 10,626,899,502 |
| COMPUTER HARDWARE | 3341 | 53 | 776,247,395 |
| TELEPHONE & COMMUNICATIONS EQUIPMENT | 3342 | 79 | 637,449,293 |
| AUDIO & VIDEO EQUIPMENT | 3343 | 43 | 190,775,440 |
| SEMICONDUCTORS | 3344 | 121 | 3,059,108,116 |
| INSTRUMENTS | 3345 | 311 | 5,875,248,866 |
| SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA | 3346 | 95 | 88,070,392 |
| ELECTRICAL EQUIPMENT & APPLIANCES | 335 | 235 | 2,618,138,480 |
| LIGHTING EQUIPMENT | 3351 | 81 | 650,762,316 |
| HOUSEHOLD APPLIANCES | 3352 | 19 | 15,305,666 |
| OTHER ELECTRIC EQUIPMENT | 3353, 3359 | 135 | 1,952,070,498 |
| TRANSPORTATION EQUIPMENT | 336 | 651 | 71,525,086,423 |
| MOTOR VEHICLES & PARTS | 3361, 3362, 3363 | 162 | 1,515,970,149 |
| AIRCRAFT, AEROSPACE & PARTS | 3364 | 152 | 68,418,761,550 |
| SHIPS & BOATS | 3366 | 263 | 1,482,385,317 |
| RAILROAD, OTHER TRANSPORTATION EQUIP. | 3365, 3369 | 74 | 107,969,407 |
| FURNITURE & RELATED PRODUCTS | 337 | 907 | 1,575,252,397 |
| OTHER MANUFACTURING | 339 | 2,869 | 4,415,320,400 |
| OTHER MEDICAL EQUIP & SUPPLIES | 339112-339115 | 174 | 495,901,107 |
| DENTAL LABORATORIES | 339116 | 395 | 181,720,222 |
| SPORTING AND ATHLETIC GOODS | 33992 | 223 | 781,152,322 |
| ALL OTHER MISCELLANEOUS MFG | 3399 not listed above | 2,077 | 2,956,546,749 |
| WHOLESALE TRADE | 42 | 22,776 | 158,465,723,124 |
| DURABLE GOODS | 423 | 11,806 | 76,044,909,616 |
| MOTOR VEHICLES & PARTS | 4231 | 964 | 12,658,892,733 |
| FURNITURE & HOME FURNISHINGS | 4232 | 680 | 1,989,448,064 |
| LUMBER & CONSTRUCTION MATERIALS | 4233 | 934 | 7,676,915,883 |
| PROFESSIONAL & COMMERCIAL EQUIPMENT | 4234 | 2,076 | 13,448,848,449 |
| METAL & MINERAL (except Petroleum) | 4235 | 397 | 3,082,291,686 |
| ELECTRICAL EQUIPMENT | 4236 | 1,455 | 10,363,490,894 |
| HARDWARE, PLUMBING, HEATING EQUIPMENT | 4237 | 685 | 3,901,686,898 |
| MACHINERY & EQUIPMENT | 4238 | 2,447 | 14,901,905,793 |
| SPORTING & RECREATIONAL GOODS & SUPPL | 423910 | 554 | 1,519,661,682 |
| TOY & HOBBY GOODS & SUPPLIES | 423920 | 189 | 2,783,398,780 |
| OTHER MISCELLANEOUS DURABLE GOODS | 423930, 423940, 423990 | 1,425 | 3,718,368,754 |
| NONDURABLE GOODS: | 424 | 10,385 | 81,261,244,587 |
| PAPER & PAPER PRODUCTS | 4241 | 420 | 2,736,793,518 |
| DRUGS & SUNDRIES | 4242 | 520 | 9,842,771,759 |
| APPAREL | 4243 | 710 | 4,474,978,933 |
| FOOD PRODUCTS | 4244 | 2,809 | 33,345,113,579 |
| FARM PRODUCTS | 4245 | 475 | 3,675,100,447 |
| CHEMICALS & PLASTICS | 4246 | 570 | 3,270,948,633 |
| PETROLEUM PRODUCTS | 4247 | 204 | 7,374,708,210 |
| BEER & ALE | 424810 | 191 | 989,148,148 |
| WINE & DISTILLED ALCOHOLIC BEVERAGES | 424820 | 825 | 4,456,420,228 |
| FARM SUPPLIES | 42491 | 371 | 3,324,358,186 |
| TOBACCO & TOBACCO PRODUCTS | 42494 | 88 | 1,467,909,854 |
| OTHER MISC NONDURABLE GOODS | 4249 not listed above | 3,202 | 6,302,993,092 |
| ELECTRONIC MARKETS, AGENTS, BROKERS | 425 | 585 | 1,159,568,921 |

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| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>57,825</u> | <u>137,529,497,722</u> |
| MOTOR VEHICLES & PARTS | 441 | 3,530 | 27,586,018,451 |
| NEW & USED AUTO DEALERS | 4411 | 1,495 | 21,402,912,182 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 684 | 2,556,909,756 |
| AUTOMOTIVE PARTS & TIRES | 4413 | 1,351 | 3,626,196,513 |
| FURNITURE & HOME FURNISHINGS | 442 | 2,098 | 3,458,166,780 |
| ELECTRONICS & APPLIANCES | 443 | 2,833 | 6,569,585,009 |
| HOUSEHOLD APPLIANCES | 443141 | 233 | 643,470,181 |
| ELECTRONIC STORES | 443142 | 2,600 | 5,926,114,828 |
| BLDG. MATERIALS, GARDEN SUPPLIES | 444 | 2,976 | 9,802,314,569 |
| BUILDING MATERIALS | 4441 | 1,758 | 8,488,561,057 |
| LAWN & GARDEN SUPPLIES | 4442 | 1,218 | 1,313,753,512 |
| FOOD & BEVERAGES (OFF-PREMISES) | 445 | 4,448 | 16,671,378,732 |
| GROCERY & CONVENIENCE STORES | 4451 | 2,218 | 14,766,650,696 |
| OTHER FOOD STORES/SPECIALTY FOODS | 4452 | 1,498 | 1,380,614,617 |
| BEER, WINE AND LIQUOR STORES | 4453 | 732 | 524,113,419 |
| DRUG STORES & PERSONAL CARE STORES | 446 | 3,461 | 9,595,356,293 |
| GAS STATIONS (INCL. CONVENIENCE STORES) | 447 | 1,617 | 8,743,676,216 |
| APPAREL & ACCESSORIES | 448 | 5,080 | 5,652,024,680 |
| CLOTHING STORES | 4481 | 3,739 | 4,586,842,961 |
| SHOE STORES | 4482 | 162 | 400,217,418 |
| JEWELRY & LUGGAGE STORES | 4483 | 1,179 | 664,964,301 |
| SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC | 451 | 4,109 | 3,619,459,844 |
| SPORTING GOODS | 45111 | 1,817 | 2,203,873,047 |
| HOBBY & TOY STORES | 45112 | 709 | 543,395,792 |
| SEWING SUPPLIES | 45113 | 324 | 166,123,709 |
| MUSICAL INSTRUMENTS | 45114 | 254 | 153,364,699 |
| BOOK, PERIODICAL & MUSIC STORES | 45121 | 1,005 | 552,702,597 |
| DEPARTMENT STORES | 4521 | 27 | 3,419,427,928 |
| GENERAL MERCHANDISE STORES | 4529 | 332 | 22,657,171,018 |
| E-COMMERCE & MAIL ORDER | 4541 | 2,591 | 6,132,369,707 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 24,723 | 13,622,548,495 |
| <u>TRANSPORTATION</u> | <u>48-492</u> | <u>13,380</u> | <u>12,266,503,396</u> |
| AIR TRANSPORTATION | 481 | 80 | 103,029,141 |
| RAILROADS | 482 | 15 | 169,928,808 |
| WATER TRANSPORTATION | 483 | 78 | 290,951,241 |
| TRUCK TRANSPORTATION | 484 | 6,752 | 5,111,279,332 |
| TRANSIT & GROUND PASSENGER TRANSPORT | 485 | 2,798 | 743,366,865 |
| PIPELINE TRANSPORTATION | 486 | 8 | 89,681,680 |
| SCENIC & SIGHTSEEING TRANSPORTATION | 487 | 392 | 158,623,193 |
| SUPPORT ACTIVITIES FOR TRANSPORTATION | 488 | 1,628 | 5,007,595,002 |
| POSTAL SERVICE, COURIERS AND MESSENGERS | 491, 492 | 1,629 | 592,048,134 |
| WAREHOUSING & STORAGE | 493 | 281 | 1,087,778,769 |
| <u>INFORMATION</u> | <u>51</u> | <u>6,508</u> | <u>24,076,166,988</u> |
| PUBLISHING (EXCEPT INTERNET) | 511 | 1,627 | 5,092,495,505 |
| NEWSPAPERS | 51111 | 133 | 462,660,338 |
| BOOKS & PERIODICALS | 51112, 51113 | 726 | 484,001,900 |
| SOFTWARE | 5112 | 552 | 3,774,037,177 |
| OTHER PUBLISHERS | 51114, 51119 | 216 | 371,796,090 |
| MOTION PICTURE PRODUCTION | 512 | 1,977 | 1,014,724,563 |
| RADIO & TV BROADCASTING, CABLE TV | 515 | 187 | 2,103,097,068 |
| TELEPHONE & TELECOMMUNICATIONS | 517 | 849 | 12,094,040,172 |
| ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS | 518 | 1,128 | 2,237,222,902 |
| OTHER INFORMATION SERVICES | 519 | 740 | 1,534,586,778 |
| <u>FINANCE, INSURANCE, REAL ESTATE</u> | <u>52-53</u> | <u>19,917</u> | <u>45,092,215,217</u> |
| BANKS & CREDIT UNIONS | 522 | 2,008 | 18,108,867,082 |
| SECURITIES & OTHER FINANCIAL INVESTMENT | 523, 525 | 2,794 | 6,189,494,858 |
| INSURANCE AGENTS & BROKERS | 524 | 4,465 | 8,383,217,603 |
| REAL ESTATE AGENTS & BROKERS | 531 | 7,891 | 5,632,377,356 |
| RENTAL OF TANGIBLE PERSONAL PROPERTY | 532 | 2,587 | 6,197,412,262 |
| LESSORS OF NONFINANCIAL INTANGIBLES | 533 | 172 | 580,846,056 |

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| <u>BUSINESS, PERSONAL AND OTHER SERVICES</u> | <u>54-92</u> | <u>192,463</u> | <u>158,417,319,235</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u> | <u>54</u> | <u>63,091</u> | <u>58,401,959,245</u> |
| LEGAL SERVICES | 5411 | 7,074 | 5,115,640,087 |
| ACCOUNTING SERVICES | 5412 | 6,743 | 6,532,683,206 |
| ARCHITECTURAL SERVICES | 54131 | 1,756 | 1,774,979,064 |
| ENGINEERING SERVICES | 54133 | 2,618 | 6,175,182,308 |
| OTHER RELATED SERVICES | 54132, 54134-54138 | 2,001 | 714,809,015 |
| SPECIALIZED DESIGN SERVICES | 5414 | 5,147 | 1,000,561,324 |
| COMPUTER SYSTEM DESIGN SERVICES | 5415 | 9,429 | 19,595,522,707 |
| CONSULTING SERVICES | 5416 | 15,608 | 9,533,324,351 |
| SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE | 5417 | 863 | 2,601,386,740 |
| ADVERTISING & PUBLIC RELATIONS | 5418 | 1,586 | 1,416,314,861 |
| OTHER PROFESSIONAL SERVICES | 5419 | 10,266 | 3,941,555,582 |
| <u>MANAGEMENT SERVICES</u> | <u>55</u> | <u>570</u> | <u>834,021,916</u> |
| ADMINISTRATIVE & SUPPORT SERVICES | 561 | 28,356 | 16,480,722,918 |
| EMPLOYMENT SERVICES | 5613 | 1,375 | 3,343,998,562 |
| TRAVEL SERVICES | 5615 | 931 | 997,976,752 |
| INVESTIGATION & SECURITY SERVICES | 5616 | 1,171 | 1,297,908,367 |
| BUILDING SERVICES & JANITORIAL | 5617 | 17,980 | 3,174,058,777 |
| OTHER | 5611, 5612, 5614, 5619 | 6,899 | 7,666,780,460 |
| WASTE TREATMENT/ COLLECTION | 562 | 667 | 3,754,370,263 |
| <u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u> | <u>61</u> | <u>8,349</u> | <u>2,609,302,883</u> |
| <u>HEALTH SERVICES</u> | <u>62</u> | <u>26,230</u> | <u>43,881,327,739</u> |
| AMBULATORY HEALTH CARE SERVICES | 621 | 20,379 | 21,815,229,018 |
| PHYSICIANS | 6211 | 3,669 | 8,690,012,146 |
| DENTISTS | 6212 | 3,488 | 3,571,365,754 |
| OTHER HEALTH PRACTITIONERS | 6213 | 11,463 | 3,289,390,463 |
| OUTPATIENT CARE CENTERS | 6214 | 929 | 3,279,115,805 |
| MEDICAL & DIAGNOSTIC LABORATORIES | 6215 | 231 | 1,216,104,637 |
| HOME HEALTH CARE | 6216 | 361 | 1,118,129,788 |
| OTHER AMBULATORY HEALTH CARE | 6219 | 238 | 651,110,425 |
| HOSPITALS | 622 | 115 | 17,809,305,526 |
| NURSING & RETIREMENT HOMES | 623 | 855 | 2,576,573,810 |
| SOCIAL SERVICES & DAY CARE | 624 | 4,881 | 1,680,219,385 |
| <u>ARTS, ENTERTAINMENT, & RECREATION</u> | <u>71</u> | <u>10,173</u> | <u>3,621,460,358</u> |
| PERFORMING ARTS, SPECTATOR SPORTS | 711 | 5,943 | 1,474,240,146 |
| MUSEUMS, HISTORICAL SITES, ETC. | 712 | 158 | 111,013,437 |
| AMUSEMENT, GAMBLING, RECREATION | 713 | 4,072 | 2,036,206,775 |
| ACCOMMODATIONS | 721 | 3,600 | 3,769,306,114 |
| RESTAURANTS, FOOD SERVICES | 7223, 7225 | 14,782 | 14,063,241,491 |
| DRINKING PLACES | 7224 | 1,247 | 975,068,789 |
| AUTO REPAIR & SERVICES | 8111 | 6,666 | 2,901,635,412 |
| OTHER REPAIR SERVICES | 8112, 8113, 8114 | 6,095 | 2,244,027,102 |
| PERSONAL SERVICES | 812 | 20,190 | 3,477,944,734 |
| PERSONAL CARE (BARBER, BEAUTY, ETC.) | 8121 | 13,771 | 1,472,785,996 |
| DEATH CARE SERVICES | 8122 | 235 | 219,960,834 |
| LAUNDRY & DRY CLEANING | 8123 | 845 | 454,575,998 |
| OTHER PERSONAL SERVICES | 8129 | 5,339 | 1,330,621,906 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATIONS | 813, 814 | 2,062 | 800,454,194 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92,00</u> | <u>605</u> | <u>616,018,450</u> |
| TOTAL ALL INDUSTRIES | | 384,264 | 784,051,925,219 |

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.